



(English Translation)

October 28, 2022

To whom it may concern :

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**Notice concerning Revision of Consolidated Earnings Forecast, Interim Dividend,  
and Revision of Year-End Dividend for the fiscal year ending March 31, 2023**

Toyota Tsusho Corporation (hereinafter “Toyota Tsusho”) has announced a revision of forecast on consolidated financial result and dividend for the fiscal year ending March 31, 2023 (from April 01, 2022 to March 31, 2023), both of which were announced back in April 28, 2022, as follows.

Please also be informed that through the Board of Directors’ meeting held on October 28, 2022, Toyota Tsusho has reached a resolution to pay the dividend on retained earnings (interim dividend) calculated as of the base date September 30, 2022.

1 . Revised Forecast of the Consolidated Financial Result

(1)Revision contents

Revision of consolidated financial result forecast for the fiscal year ending March 31, 2023 (April 01, 2022 – March 31, 2023)

	Profit attributable to the owners of parent	Profit attributable to the owners of parent per share (basic)
	Million Yen	Yen
Previously announced forecast(A)	210,000	596.85
Revised forecast (B)	270,000	767.36
Difference (B-A)	60,000	170.51
Increase/decrease ratio (%)	28.6%	
(Ref.) Previous record (fiscal year ended March 31, 2022)	222,235	631.63

(2) Reasons

The forecast was revised due to the better consolidated financial result for the 2<sup>nd</sup> quarter than that of previously forecasted, derived primarily from steady progresses, including the automotive production and good sales thereof, and also good power business.

## 2. Dividend on retained earnings (Interim dividend) and revised forecast of year-end dividend

### (1) Dividend on retained earnings (Interim dividend)

	Agreed dividend amount	Latest dividend forecast (Announced on April 28, 2022)	Result of the previous fiscal year (March 31, 2022)
Base date	September 30, 2022	The same as left	September 30, 2021
Dividend per share	96.00 Yen	81.00 Yen	70.00 Yen
Dividend total	33,799 Million Yen	—	24,644 Million Yen
Effectuation date	November 25, 2022	—	November 26, 2021
Dividend resource	Retained earnings	—	Retained earnings

### (2) Revised forecast of year-end dividend

	Dividend per share		
	End of the 2 <sup>nd</sup> quarter (Yen)	Year-end dividend (Yen)	Annual total (Yen)
Previous forecast		81.00	162.00
Revised forecast		96.00	192.00
Financial result	96.00		
(Ref.)Result of the previous fiscal year (ended March 31, 2022)	70.00	90.00	160.00

### (3) Reasons

Toyota Tsusho is of policy to endeavor continuity of the stable dividend and to improve the dividend per share, based on a benchmark of consolidated payout ratio of 25% or higher. The revision herein was made based on the revision of the forecast for the consolidated financial result.

### (Warning and attention on forecasts and other forward-looking statement in this release)

Please kindly be advised that the description in this release, including the forecast and outlook, are based on the information available as of the published date of this release and on certain assumptions considered reasonable as of the published date of this release and that the actual results may differ from those described herein due to the future factors and uncertainties.

Note : This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this translation and the Japanese original, the Japanese original shall prevail.

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