News

Release

Personnel Changes of Board Members and Executive Officers and Organizational Changes

2018 - 3-6

Toyota Tsusho Corporation (head office: Nagoya City; President & CEO: Jun Karube) announces the following organizational changes and assignments of Executive Officers and other personnel as of the Meeting of the Board of Directors held today on April 1, 2018.

The company also announces the personnel changes to Directors & Auditors to be approved at the 97th General Meeting of Shareholders to be held on June 21, 2018, and the appointment of Representative Director at the Meeting of the Board of Directors on the same day. This will be announced again at a later date.

- I. Organizational Change
 - 1. Changes to each division's organization (SBU)
 - 2. Department changes (Effective April 1)
- II. Personnel Changes of Board Members & Executive Officers
 - 1. Members of the Board & Executive Directors (Effective April 1)
 - 1) Members of the Board
 - 2) Executive Officers
 - 3) Retiring Executive Officers
 - 2. Personnel Changes to General Managers (Effective April 1)
 - 3. Directors & Auditors (planned for General Meeting of Shareholders in June)
 - 1) New Members of the Board
 - 2) New Members of the Board
 - 3) New Members of the Audit & Supervisory Board
 - 4) Retiring Members of the Board
 - 5) Retiring Members of the Board
 - 6) Retiring Members of the Audit & Supervisory Board

Note: Structure of Directors and Auditors on the day following the General Meeting of Shareholders in June

I. Organizational Changes

1. Changes to each division's organization (SBU)

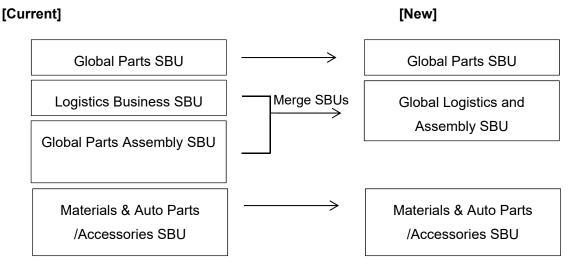
*SBU...Strategic Business Unit

(1) Metals Division

No change

(2) Global Parts & Logistics Division

The division has been reorganized to promote greater synergy by merging SBUs.

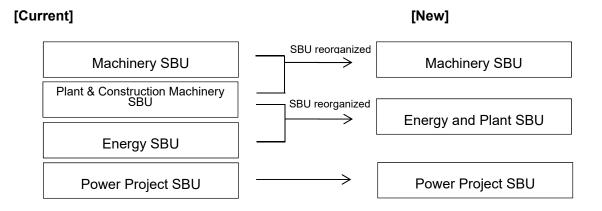


(3) Automotive Division

No change

(4) Machinery, Energy & Project Division

The division has been reorganized to promote greater synergy and improve selection and concentration.



(5) Chemicals & Electronics Division

No change

(6) Food & Consumer Services Division

No change

(7) Africa Division

No change

2. Department changes (Effective April 1)

• New departments, reorganized departments, and name changes (shows changes only)

Division	New Department Name	Current Department Name	Change
Metals Division	Automotive Metal Products Department 2 Automotive Metal Products Department 4	Automotive Metal Products Department 2	Split
	Metal Products Trading Department	Metal Products Department 1 Metal Products Department 2	Merged
Global Parts & Logistics Division	_	Aftermarket Business Department	Eliminated
	Production & Logistics Functional Department	_	Newly created
	Global Parts Business Management Department	Global Parts Functional Management Department	Name changed
Machinery, Energy & Project Division	Power Project Development Department	Power Project Development Department 1	Name changed
	Renewable Power Project Development Department	Power Project Development Department 2	Name changed
Food & Consumer Services Division	Food Department	Agriculture & Aquaculture Business Development Department Food Department	Merged
Africa Division	Africa Planning Department Africa Business Department	Africa Business Department	Newly created/Partly transferred

II. Personnel Changes of Board Members and Executive Officers

1. Members of the Board & Executive Directors (Effective April 1)

1) Members of the Board (12 people) Asterisks indicate Representative Directors

Name	New title	Current title
Jun Karube	*Chairman of the Board	*President & CEO
Satoshi Ozawa	*Member of the Board	*Chairman of the Board
Yasuhiko Yokoi	No change	*Member of the Board
Kuniaki Yamagiwa	No change	*Member of the Board
Soichiro Matsudaira	No change	*Member of the Board
Yuichi Oi	No change	*Member of the Board
Yasuhiro Nagai	No change	Member of the Board
Hiroshi Tominaga	No change	Member of the Board
Hideyuki Iwamoto	No change	Member of the Board
Jiro Takahashi	No change	Member of the Board
Yoriko Kawaguchi	No change	Member of the Board
Kumi Fujisawa	No change	Member of the Board

2) Executive Officers (47 people)

Title	Name	New Assignment	Current Assignment
President & CEO (Promotion)	Ichiro Kashitani	CEO (Chief Executive Officer)	Chief Division Officer of Automotive Division Division Officer of Africa Division Responsible for Automotive Planning Department
Executive Vice President	Kuniaki Yamagiwa	Assistant to President Officer Responsible for Tokyo Head Office Responsible for Special Tasks Assigned by President Chief Officer Responsible for Global Strategy and Management Chief Regional Officer for Europe Chief Regional Officer for Emerging Regions Responsible for Audit Department	Assistant to President Responsible for Special Tasks Assigned by President Officer Responsible for Global Strategy and Management Responsible for Audit Department
Executive Vice President	Soichiro Matsudaira	Assistant to President Chief Officer Responsible for Tokyo Head Office Officer Responsible for Japan Regional Strategy & Coordination Officer Responsible for Global Strategy and Management CTO (Chief Technology Officer)	Officer Responsible for Tokyo Head Office CTO (Chief Technology Officer) Chief Division Officer of Chemicals & Electronics Division Responsible for Chemicals & Electronics Planning Department
Executive Vice President	Yuichi Oi	Assistant to President Chief Officer Responsible for Japan Regional Strategy & Coordination Officer Responsible for Global Strategy and Management	Coordination Chief Division Officer of Global
Senior Managing Executive Officer	Yoshiki Miura	No change	Chief Division Officer of Food & Consumer Services Division Responsible for Food & Consumer Services Planning Department
Senior Managing Executive Officer	Hideki Yanase	No change	Chief Regional Officer for Asia & Oceania President of Toyota Tsusho Asia Pacific Pte, Ltd.
Senior Managing Executive Officer	Toshiro Hidaka	No change	Chief Division Officer of Machinery, Energy & Project Division Responsible for Machinery, Energy & Project Planning Department

Senior Managing Executive Officer	Minoru No change Murata								Chief Division Officer of Metals Division Chief Regional Officer for North America Responsible for Metal Planning Department
Senior Managing Executive Officer	Richard Bielle	Chief Division Officer of Africa Division Chief Regional Officer for Africa Chairman of the Board of Directors of CFAO SAS	Deputy Chief Division Officer of Africa Division Senior General Manager of Healthcare & Chemical SBU Senior General Manager of Consumer Goods and Services SBU Chairman of the Board of Directors of CFAO SAS						
Senior Managing Executive Officer (Promotion)	Takahiro Kondo	Chief Regional Officer for East Asia Regional Chief Operating Officer for East Asia Responsible for East Asia Regional Strategy and Management Department Chairman of Toyota Tsusho (China) Co., Ltd General Manager of Beijing Liaison Office	Deputy Chief Division Officer of Machinery, Energy & Project Division Senior General Manager (Machinery SBU) Chief Regional Officer for East Asia Responsible for Power & Drive Train Machinery Department, Automotive Body Machinery Department, Industrial Machinery Department, NEXT Mobility Machinery Business Department, East Asia Regional Strategy and Management Department General Manager of NEXT Mobility Machinery Business Department						
Managing Executive Officer	Shizuka Hayashi	Deputy Chief Division Officer of Metals Division Senior General Manager (Metal Products SBU) Responsible for West-Japan Steel Products Department, East-Japan Steel Products Department, Steel Products Sales Department and Metal Products Trading Department	Deputy Chief Division Officer of Metals Division Senior General Manager (Metal Products SBU) Responsible for West-Japan Steel Products Department, East-Japan Steel Products Department, Steel Products Sales Department, Metal Products Department 1, Metal Products Department 2 General Manager of Metal Products Department 1						
Managing Executive Officer	Takeshi Matsushita	No change	Deputy Chief Division Officer of Food & Consumer Services Division Senior General Manager (Insurance SBU, Life Style SBU) Responsible for Insurance Department, Apparel Business Department, Living & Healthcare Department						

Managing Executive Officer	Kiyoyoshi Oba	No change	President of Toyota Tsusho (Thailand) Co., Ltd.
Managing Executive Officer	Yoshihiro Inoue	Division Officer of Machinery, Energy & Project Division Senior General Manager (Power Project SBU, Energy and Plant SBU) Responsible for Power Project Development Department, Renewable Power Project Development Department, Energy Business Development Department, Energy Trade Department, Energy Infrastructure Project Department	Division Officer of Machinery, Energy & Project Division Senior General Manager (Energy SBU) Responsible for Energy Business Development Department, Energy Trade Department
Managing Executive Officer	Mitsuhiro Tsubakimoto	Chief Division Officer of Chemicals & Electronics Division Responsible for Chemicals & Electronics Planning Department	Regional Chief Operating Officer for East Asia Chairman of Toyota Tsusho (China) Co., Ltd. General Manager of Beijing Liaison Office
Managing Executive Officer	Jun Eyama	Chief Division Officer of Global Parts & Logistics Division Responsible for Global Parts & Logistics Planning Department	Division Officer of Global Parts & Logistics Division Senior General Manager (Logistics Business SBU, Global Parts Assembly SBU) Responsible for Aftermarket Business Department, Logistics business Department, Parts Assembly Business Department
Managing Executive Officer	Yasuhiro Nagai	CCO (Chief Compliance Officer) CAO (Chief Administrative Officer) Responsible for Kaizen & Cost Reduction Department, Safety and Global Environmental Promotion Department, Global Logistics Management Department, Enterprise Risk Management Department, Legal Department, Secretarial Department, Global Human Resources and General Affairs Department, Crisis Management & BCM Department General Manager of Safety and Global Environmental Promotion Department	CCO (Chief Compliance Officer) CAO (Chief Administrative Officer) Responsible for Enterprise Risk Management Department, Legal Department, Secretarial Department, Global Human Resources and General Affairs Department, Crisis Management & BCM Department General Manager of Toyota Branch

Managing Executive Officer	Hiroshi Tominaga	Chief Officer Responsible for Public Affairs CSO (Chief Strategy Officer) CIO (Chief Information Officer) Responsible for Corporate Planning Department, IT Strategy Department	Officer Responsible for Public Affairs CSO (Chief Strategy Officer) CIO (Chief Information Officer) Responsible for Corporate Planning Department, Public Affairs Department, IT Strategy
Managing Executive Officer	Hideyuki Iwamoto	No change	Department CFO (Chief Financial Officer) Responsible for Accounting Department, Business Accounting Department and Finance Department
Managing Executive Officer (Promotion)	Masato Yamanami	Chief Division Officer of Automotive Division	Division Officer of Automotive Division Senior General Manager (Toyota SBU, Multi Brands SBU) Responsible for Americas & Europe Automotive Department, Asia, Oceania & Middle East Automotive Department, Hino Automotive Department, Motor Brands Development Department
Managing Executive Officer (Promotion)	Toshio Araki	Division Officer of Metals Division Senior General Manager (Metal Resources SBU) Responsible for Metal Resources Department 1, Metal Resources Department 2, Metal Trading Department, Resources Development Department	Division Officer of Metals Division Senior General Manager (Metal Resources SBU) Responsible for Metal Resources Department 1, Metal Resources Department 2, Metal Trading Department, Resources Development Department President of Toyota Chemical Engineering Co., Ltd.
Executive Officer	Hiroshi Tasaka	No change	Division Officer of Food & Consumer Services Division President of Fukuske Corporation
Executive Officer	Masanori Kondo	Division Officer of Automotive Division Senior General Manager (Value Chain SBU) Responsible for Material Handling Machinery Department, Automotive Customer Service Department, KD Business Department	Division Officer of Machinery, Energy & Project Division Division Officer of Automotive Division Senior General Manager (Plant & Construction Machinery SBU) Responsible for Energy Infrastructure Project Department, Construction Machinery & Project Department, Material Handling Machinery Department
Executive Officer	Satoshi Suzuki	No change	President of Toyota Tsusho Mexico, S.A. de C.V.
Executive Officer	Motoya Hayata	Division Officer of Food & Consumer Services Division Chairman & CEO of Nova Agri	Division Officer of Food & Consumer Services Division Chairman of Nova Agri

Executive Officer	Naoji Saito	No change	Division Officer of Metals Division President of Toyota Steel Center Co., Ltd.
Executive Officer	Naoyuki Hata	Division Officer of Metals Division Senior General Manager (Automotive Metal Products SBU) Responsible for Automotive Metal Products Department 1, Automotive Metal Products Department 2, Automotive Metal Products Department 3, Automotive Metal Products Department 4	Division Officer of Metals Division Senior General Manager (Automotive Metal Products SBU) Responsible for Automotive Metal Products Department 1, Automotive Metal Products Department 2, Automotive Metal Products Department 3
Executive Officer	Hideyuki Inazumi	No change	Division Officer of Machinery, Energy & Project Division; President of Eurus Energy Holdings Corporation
Executive Officer	Atsushi Aoki	No change	Division Officer of Chemicals & Electronics Division President of NEXTY Electronics Corporation
Executive Officer	Haruyuki Hattori	Division Officer of Food & Consumer Services Division Senior General Manager (Agribusiness SBU) Senior General Manager of Food SBU Responsible for Agribusiness Department 1, Agribusiness Department 2, Osaka Agribusiness Department, Food Department	Division Officer of Food & Consumer Services Division Senior General Manager (Agribusiness SBU) Senior General Manager of Food SBU Responsible for Agribusiness Department 1, Agribusiness Department 2, Osaka Agribusiness Department, Food Department, Agriculture & Aquaculture Business Development Department
Executive Officer	Tetsuya Kamiya	No change	Division Officer of Chemicals & Electronics Division Senior General Manager (Automotive Materials SBU) Responsible for Global Automotive Materials Department 1, Global Automotive Materials Department 2, NEXT Mobility Chemical Materials Department
Executive Officer	Shigeki Maeda	Division Officer of Global Parts & Logistics Division Senior General Manager (Global Parts SBU) Responsible for Global Parts Department 1, Global Parts Department 2, Global Parts Department 3, Global Parts Department 4, Global Parts Business Management Department	Department 3, Global Parts

Executive Officer	Akihiro Sago	No change President of Toyota Tsush America, Inc.		
Executive Officer	Kazuyuki Urata	Division Officer of Chemicals & Electronics Division Senior General Manager (Chemicals SBU) Responsible for Basic Chemicals Department, Industrial Chemicals Department, Inorganic Chemicals Department, Chemicals Strategy & Management Department General Manager of Chemicals Strategy & Management Department	Division Officer of Chemicals & Electronics Division Senior General Manager (Chemicals SBU) Responsible for Basic Chemicals Department, Industrial Chemicals Department, Inorganic Chemicals Department, Chemicals Strategy & Management Department	
Executive Officer	Yasuhiro Kakihara	Division Officer of Chemicals & Electronics Division Senior General Manager (Electronics & Multimedia SBU) Responsible for Electronics Devices Department, Information Technology Business Department, NEXT Mobility Electronics Business Department	Division Officer of Chemicals & Electronics Division Senior General Manager (Electronics & Multimedia SBU) Responsible for Electronics Devices Department, Information Technology Business Department, NEXT Mobility Electronics Business Department General Manager of Electronics Devices Department	
Executive Officer	Hiroki Nakayama	Division Officer of Global Parts & Logistics Division Senior General Manager (Global Logistics and Assembly SBU) Responsible for Logistics business Department, Parts Assembly Business Department, Production & Logistics Functional Department	President of PT. Toyota Tsusho Indonesia	
Executive Officer	Hiroshi Yonenaga	Division Officer of Global Parts & Logistics Division Senior General Manager (Material & Auto Parts / Accessories SBU) Responsible for Business Development Department, Accessory Business Development Department, Automotive Parts Department, Industrial Materials & Products Department	Division Officer of Global Parts & Logistics Division Senior General Manager (Material & Auto Parts / Accessories SBU) Responsible for Global Parts & Logistics Planning Department, Global Parts Functional Management Department, Accessory Business Development Department, Automotive Parts Department, Industrial Materials & Products Department General Manager of Industrial Materials & Products Department	

Executive Officer	Shiro Irikawa	Division Officer of Automotive Division Senior General Manager (Dealer Business SBU) Responsible for Dealer Business Department, China Automotive Department and Automotive Business Innovation Department	Division Officer of Automotive Division Senior General Manager (Dealer Business SBU, Value Chain SBU) Responsible for Dealer Business Department, China Automotive Department, Automotive Customer Service Department Automotive Business Innovation Department General Manager of Dealer Business Department
Executive Officer	Tatsuya Watanuki	Responsible for New Business Development Department, NEXT Mobility Development Department, NEXT Technology Fund Department General Manager of NEXT Technology Fund Development Department	Responsible for New Business Development Department, NEXT Mobility Development Department, NEXT Technology Fund Department General Manager of NEXT Mobility Development Department General Manager of NEXT Technology Fund Development Department
Executive Officer (New)	Mamoru Akiyama	Officer Responsible for Public Affairs Officer Responsible for Global Strategy and Management Responsible for Public Affairs Department, Global Strategy and Management General Manager of Public Affairs Department	General Manager of Public Affairs Department
Executive Officer (New)	Tetsuya Ezumi	Division Officer of Automotive Division Senior General Manager (Toyota SBU) Responsible for Americas & Europe Automotive Department, Asia, Oceania & Middle East Automotive Department	
Executive Officer (New)	Yuichi Kanazawa	No change	President of Toyota Tsusho India Private Limited General Manager of Colombo Office
Executive Officer (New)	Michael Lavender	No change	Senior Vice President of Toyota Tsusho America, Inc.

Executive Officer (New)	Kosuke Kunihiro	Division Officer of Machinery, Energy & Project Division; Senior General Manager (Machinery SBU) Responsible for Power & Drive Train Machinery Department, Automotive Body Machinery Department, Industrial Machinery Department, Construction Machinery & Project Department, NEXT Mobility Machinery Business	General Manager of Automotive Body Machinery Department Deputy General Manager of Toyota Branch
		Department General Manager of Toyota Branch	
Executive Officer (New)	Shigeru Harada	Division Officer of Automotive Division Senior General Manager (Multi Brands SBU) Responsible for Automotive Planning Department, Hino Automotive Department and Motor Brands Development Department	General Manager of Automotive Planning Department
Executive Officer (New)	Akio Hamada	Chairman of Toyota Tsusho (Shanghai) Co., Ltd. Chief Officer of East Asia NEXT Mobility Development Project	Chairman of Toyota Tsusho (Shanghai) Co., Ltd.
Executive Officer (New)	Koji Minami	Division Officer of Africa Division Senior General Manager (Automotive SBU, Technologies and New Business SBU, Healthcare and Chemical SBU, Consumer Goods and Services SBU) Deputy Chief Executive Officer & Member of the Board of CFAO SAS Responsible for Africa Planning Department, Africa Automotive Department, Africa Business Department	Deputy Chief Executive Officer & Member of the Board of CFAO SAS

3) Retiring Executive Officers (6 people)

Title	Name	Future Plan	Current Assignment
Executive	Yasuhiko	_	Assistant to President
Vice President	Yokoi	(Plans to be appointed as Advisor at the General Meeting of Shareholders)	Chief Officer Responsible for Tokyo Head Office Chief Officer Responsible for Public Affairs Chief Officer Responsible for Global Strategy and Management Officer Responsible for Japan Regional Strategy & Coordination Chief Regional Officer for Europe Chief Regional Officer for Emerging Regions
Senior Managing Executive Officer	Takashi Hattori	Senior Representative of Africa Division in Japan	Officer Responsible for Tokyo Head Office Chief Division Officer of Africa Division Senior General Manager of Technologies and New Business SBU Chief Regional Officer for Africa Responsible for Africa Business Department
Managing Executive Officer	Tetsuro Hirai	Senior Technical Executive	Division Officer of Automotive Division Responsible for Kaizen & Cost Reduction Department, Global Logistics Management Department, Safety and Global Environmental Promotion Department, KD Business Department
Managing Executive Officer	Yuji Hamamoto	Advisor of Toyotsu Machinery Corporation (Plans to be appointed as President at the General Meeting of Shareholders of the company)	Division Officer of Machinery, Energy & Project Division Senior General Manager of Power Project SBU Responsible for Power Project Development Department 1, Power Project Development Department 2
Managing Executive Officer	Tsutomu Suzuki	Advisor of Toyotsu Logistics Service Co., Ltd. (Plans to be appointed as President at the General Meeting of Shareholders of the company)	President of Toyota Tsusho Europe S.A. President of Toyota Tsusho U.K. Ltd.
Executive Officer	Kazuo Yuhara	Advisor (Plans to be appointed as Audit & Supervisory Board Member (Full-Time) at the General Meeting of Shareholders)	Officer Responsible for Global Strategy and Management Division Officer of Metals Division Division Officer of Machinery, Energy & Project Division Responsible for Global Strategy and Management

2. Personnel Changes to General Managers and Managers (Effective April 1)

(Changes only; 61 people)

New Organization	New title	Name	Current Organization	Current title
Automotive Metal Products	General	Hiromasa	Automotive Metal Products	Group Leader
Department 4	Manager	Ishii	Department 2	Croup Loudon
Metal Products Trading	General	Masaru	Metal Products Department	Deputy
Department	Manager	Nakahori	1	General
2 opai unom	Managor	rtanarion	•	Manager
Global Parts & Logistics	General	Hiroshi	Toyota Tsusho (Australasia)	President
Planning Department	Manager	Hayakawa	Pty. Ltd.	1 Toolaon
Production & Logistics	General	Atsushi	Global Parts Functional	Group Leader
Functional Department	Manager	Shirasaki	Management Department	0.04p 20440.
Global Parts Department 1	General	Kenichi	PT. Toyota Tsusho	_
	Manager	Shoji	Indonesia	
Global Parts Department 2	General	Koichiro	Toyota Tsusho Europe S.A.	_
	Manager	Tanabe		
Global Parts Business	General	Masashi	Global Parts Functional	Group Leader
Management Department	Manager	Yasui	Management Department	'
Parts Assembly Business	General	Yugo	Parts Assembly Business	Group Leader
Department	Manager	Narita	Department	,,
Industrial Materials &	General	Tadashi	Industrial Materials &	Deputy
Products Department	Manager	Onishi	Products Department	General
·			,	Manager
Automotive Planning	General	Yuka Araki	Automotive Customer	General
Department	Manager		Service Department	Manager
Americas & Europe	General	Takuto	Americas & Europe	Group Leader
Automotive Department	Manager	Nagamoto	Automotive Department	'
Asia, Oceania & Middle East	General	Mitsuyoshi	Automotive Planning	Group Leader
Automotive Department	Manager	Okutsu	Department	·
Dealer Business Department	General	Akio	Americas & Europe	General
	Manager	Ogawa	Automotive Department	Manager
Hino Automotive Department	General	Satoshi	Asia, Oceania & Middle East	General
	Manager	Sase	Automotive Department	Manager
Automotive Customer Service	General	Sachio	Hino Automotive	General
Department	Manager	Yotsukura	Department	Manager
Automotive Body Machinery	General	Yoshifumi	Construction Machinery &	General
Department	Manager	Nishikawa	Project Department	Manager
Industrial Machinery	General	Masanori	Industrial Machinery	Group Leader
Department	Manager	Yamaguchi	Department	
NEXT Mobility Machinery	General	Matsuzaki	NEXT Mobility Electronics	General
Business Department	Manager	Eiji	Business Department	Manager
Construction Machinery &	General	Naoki Ando	Construction Machinery &	Group Leader
Project Department	Manager		Project Department	
Power Project Development	General	Yuichi	Machinery, Energy & Project	Group Leader
Department	Manager	Kiyooka	Planning Department	
Chemicals & Electronics	General	Nobuaki	Chemicals Strategy &	General
Planning Department	Manager	Yahiro	Management Department	Manager
Electronics Department	General	Yosuke	NEXTY Electronics	_
	Manager	Komatsu	Corporation	
NEXT Mobility Electronics	General	Takamichi	NEXTY Electronics	_
Business Department	Manager	Kono	Corporation	

Information Technology	General	Tsuyoshi	TT Network Integration	President
Business Department	Manager	Yamada	Thailand Co., Ltd.	
Food & Consumer Services Planning Department	General Manager	Masashi Hirata	Food Department	Group Leader
Agribusiness Department 1	General	Yoshito	Food Department	
Agribusiness Department 1	Manager	Manda	Tood Department	
A suile rein and Dan autorant 2			Food Donoutroont	Cananal
Agribusiness Department 2	General	Shinichiro	Food Department	General
	Manager	Okada		Manager
Osaka Agribusiness	General	Ichiro	Osaka Agribusiness	Group Leader
Department	Manager	Koyama	Department	
Food Department	General	Chiaki	Agriculture & Aquaculture	General
	Manager	Onozuka	Business Development Department	Manager
Africa Planning Department	General	Akira Wada	Africa Business Department	Group Leader
	Manager			-
Kaizen & Cost Reduction	General	Hideaki	Kaizen & Cost Reduction	Group Leader
Department	Manager	Yokoi	Department	
Global Logistics Management	General	Kazuhiro	Kaizen & Cost Reduction	Group Leader
Department Department	Manager	Yoshida	Department	Croup Loudon
New Business Development	General	Yoshihisa	Toyotsu Techno Corporation	_
Department	Manager	Fukuta]	
NEXT Mobility Development	General	Takahiro	NEXT Mobility Development	Group Leader
Department	Manager	Sugutani	Department	Croup Louder
Business Accounting	General	Masakazu	Business Accounting	Group Leader
Department	Manager	Nakagawa	Department	Oroup Leader
Hokkaido Branch	General			
L DOKKAIOO BIADCO	General	Osamu	Toyota Tsusho (Taiwan)	_
		Mitsui	Co., Ltd.	
	Manager General		Co., Ltd. Global Parts Department 2	General
Hamamatsu Branch	Manager General	Mitsui Hiroyuki Osawa	Co., Ltd. Global Parts Department 2	
Hamamatsu Branch	Manager General Manager	Hiroyuki Osawa	Global Parts Department 2	Manager
Hamamatsu Branch Power & Drive Train	Manager General Manager General	Hiroyuki Osawa Toshio	Global Parts Department 2 Power & Drive Train	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department	Manager General Manager General Manager	Hiroyuki Osawa	Global Parts Department 2	Manager
Hamamatsu Branch Power & Drive Train	Manager General Manager General Manager Deputy	Hiroyuki Osawa Toshio	Global Parts Department 2 Power & Drive Train	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department	Manager General Manager General Manager Deputy General	Hiroyuki Osawa Toshio	Global Parts Department 2 Power & Drive Train	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department	Manager General Manager General Manager Deputy	Hiroyuki Osawa Toshio	Global Parts Department 2 Power & Drive Train	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch	Manager General Manager General Manager Deputy General Manager General	Hiroyuki Osawa Toshio Ushiyama	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General	Hiroyuki Osawa Toshio Ushiyama Kuniaki	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd.	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service	Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office	Manager General Manager — — —
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager General Manager General Manager General	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development	Manager General Manager — — General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager General Manager General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1	Manager General Manager — — —
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office	Manager General Manager General Manager Deputy General Manager General	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development	Manager General Manager — — General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office	Manager General Manager General Manager Deputy General Manager General Manager General Manager General Manager General Manager General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1	Manager General Manager — — General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch	Manager General Manager General Manager Deputy General Manager General	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office	Manager General Manager — — General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1	Manager General Manager — General Manager General Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office	Manager General Manager — General Manager — General Manager —
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office	Manager General Manager — General Manager General Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office Lima Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro Akiba	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office Santiago Office	Manager General Manager — General Manager General Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office Lima Liaison Office Toshkent Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro Akiba Manabu	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office Santiago Office Toyota Tsusho Kazakhstan	Manager General Manager — General Manager General Manager General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office Lima Liaison Office Toshkent Liaison Office Almaty Liaison Office Toyota Tsusho Korea	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro Akiba Manabu Takaki	Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office Santiago Office Toyota Tsusho Kazakhstan Auto LLP	Manager General Manager — General Manager — General Manager — General Manager — General
Hamamatsu Branch Power & Drive Train Machinery Department Toyota Branch Vientiane Liaison Office Lahore Liaison Office Karachi Liaison Office Tehran Liaison Office Riyadh Liaison Office Amman Liaison Office Baghdad Branch Santiago Liaison Office Lima Liaison Office Toshkent Liaison Office Almaty Liaison Office	Manager General Manager General Manager Deputy General Manager	Hiroyuki Osawa Toshio Ushiyama Kuniaki Ishii Shingo Ito Tatsuo Hirota Shinichi Ushijima Tsuyoshi Fujita Masahiro Akiba Manabu Takaki Shinichi	Global Parts Department 2 Power & Drive Train Machinery Department Toyota Tsusho Vietnam Company Limited Toyotsu Logistics Service Co., Ltd. Tehran Office Power Project Development Department 1 Amman Office Santiago Office Toyota Tsusho Kazakhstan Auto LLP Metal Products Department	Manager General Manager — General Manager — General Manager — General Manager —

Toyota Tsusho (Australasia) Pty. Ltd.	President	Masaki Kanai	Global Logistics Management Department	General Manager
Toyota Tsusho Europe S.A. Toyota Tsusho U.K. Ltd.	President	Takashi Hirobe	Agribusiness Department 1	General Manager
Toyota Tsusho East Africa Ltd.	President	Toyoki Kuno	Toyota Kenya Ltd	_
Toyotsu Tekkou Hanbai Corporation	President	Shiroki Matsushim a	Toyota Tsusho Korea Corporation	President
Toyotsu Automotive Creation Corporation	President	Yoshiyuki Murai	Toyota Tsusho America, Inc.	_
TOPIX Corporation	Director	Hiroshige Kawada	TTK Asia Transport (Thailand) Co., Ltd.	President
Toyotsu Chemiplas Corporation	President	Kazunori Sato	Chemicals & Electronics Planning Department	General Manager
Thai Hino (Nakhonsawan) Co.,Ltd.	President	Akihiro Fujii	Hino Automotive Department	Group Leader
Comercio de Veiculos Toyota Tsusho Ltd.	President	Yudai Hata	Dealer Business Department	Group Leader
PT. Toyota Tsusho Mechanical & Engineering Service Indonesia	President	Yoshimichi Imano	PT. Toyota Tsusho Mechanical & Engineering Service Indonesia	_
Toyota Tsusho M&E (Thailand) Co., Ltd.	President	Hisashi Nagase	Toyotsu Techno Corporation	_
Oleos Menu Industria e Comercio Ltda.	President	Isao Shirai	Oleos Menu Industria e Comercio Ltda.	_
TTK Asia Transport (Thailand) Co., Ltd.	President	Shiro Iwao	TTK Logistics (Thailand) Co., Ltd.	President
TTK Logistics (Thailand) Co., Ltd.	President	Sukeyoshi Takahashi	Global Parts Department 1	Group Leader

3. Members of the Board (planned for General Meeting of Shareholders in June)

1) New Member of the Board (1 person) (Asterisks indicate Representative Directors)

		, ,	/ \
New title		Name	Title (April 1)
*President	&	Ichiro Kashitani	President
CEO			
(Promotion)			

2) New Members of the Board (2 people)

New title	Name	Current title
Director (Member of the Board)	Kunihito Koumoto	Full Time Fellow Toyota Physical and Chemical Research Institute
Director (Member of the Board)	Didier Leroy	Executive Vice President, Member of the Board of Directors Toyota Motor Corporation

3) New Members of the Audit & Supervisory Board (2 people)

· / · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·
New title		Name	Title (April 1)
Audit	&	Kazuo Yuhara	Advisor
Supervisory			
Board Member			
(Full-Time)			
Audit	&	Shuhei Toyoda	Chairman
Supervisory			Toyota Boshoku Corporation
Board Member			

4) Retiring Members of the Board (2 people) (Asterisks indicate Representative Directors)

New title	Name	Title (April 1)
Senior Advisor to	Satoshi Ozawa	*Member of the Board
the Board		
Advisor	Yasuhiko Yokoi	*Member of the Board

5) Retiring Members of the Board (1 person)

New title	Name	Title (April 1)
_	Jiro Takahashi	Members of the Board (Part-
		time)

6) Retiring Members of the Audit & Supervisory Board (2 people)

New title	Name	Title (April 1)
_	Yoshihiro Shiji	Audit & Supervisory Board
		Member (Full-Time)
_	Tetsuro Toyoda	Audit & Supervisory Board
		Member

Note: Structure of Directors and Auditors on the day following the General Meeting of Shareholders in June

Members of the Board (12 people)

Members of the Audit & Supervisory Board (5 people)

(Asterisks indicate Representative Directors)

Asterisks indicate	representative Di
Title	Name
*Chairman of the	Jun Karube
Board	
* Member of the	Ichiro Kashitani
Board	
President & CEO	
*Member of the	Kuniaki
Board	Yamagiwa
*Member of the	Soichiro
Board	Matsudaira
*Member of the	Yuichi Oi
Board	
Member of the	Yasuhiro Nagai
Board	
Member of the	Hiroshi
Board	Tominaga
Member of the	Hideyuki
Board	Iwamoto
Members of the	Yoriko
Board	Kawaguchi
20314	
Members of the	Kumi Fujisawa
Board	Ttarii r ajioawa
Members of the	Kunihito
Board	Koumoto
Members of the	Didier Leroy
	Didler Lerby
Board	

Title		Name
Audit	&	Yasushi
Supervisory		Shiozaki
Board Memb	er	
(Full-Time)		
Audit	&	Kazuo Yuhara
Supervisory		
Board Memb	er	
(Full-Time)		
Audit	&	Shuhei Toyoda
Supervisory		
Board Membe	er	
Audit	&	Kazunori Tajima
Supervisory		
Board Membe	r	
Audit	&	Yuichiro
Supervisory		Kuwano
Board Membe	er	
	Audit Supervisory Board Member (Full-Time) Audit Supervisory Board Member (Full-Time) Audit Supervisory Board Member Audit Supervisory Board Member Audit Supervisory Board Member Audit Supervisory Board Member Audit Supervisory	Audit & Supervisory Board Member (Full-Time) Audit & Supervisory Board Member (Full-Time) Audit & Supervisory Board Member

TOYOTA TSUSHO CORPORATION