

Toyota Tsusho Corporation
Financial Highlights for the Three Months Ended June 30, 2024
[IFRS basis] (Consolidated)

July 31, 2024

Listings	Tokyo Stock Exchange (Prime), Nagoya Stock Exchange (Premier)
Security code	8015
URL	https://www.toyota-tsusho.com/english/
Representative	Ichiro Kashitani, President & CEO
Contact	Tsutomu Sato, General Manager, Accounting Department
Telephone	+81-52-584-5482
Scheduled date of Dividend payout	-
Supplementary materials to the quarterly results	Yes
Quarterly financial results briefings	Yes (targeted at institutional investors and analysts)

(Amounts rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months ended June 30, 2024 (April 1, 2024 to June 30, 2024)

(1) Operating Results

(Percentage figures represent year-on-year changes)

	Revenue		Operating profit		Profit before income taxes		Profit		Profit attributable to owners of the parent		Total comprehensive income	
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
Three Months ended June 30, 2024	2,541,473	0.0	119,066	4.7	136,200	2.6	102,500	4.8	95,829	3.4	178,209	(26.8)
June 30, 2023	2,540,752	7.0	113,730	11.1	132,787	10.1	97,822	12.5	92,716	23.9	243,331	19.4

	Basic earnings per share	Diluted earnings per share
Three Months ended June 30, 2024	yen 90.78	yen —
June 30, 2023	87.83	—

Notes: 1. “Basic earnings per share” is calculated based on “Profit attributable to owners of the parent.”

2. The Company conducted a 3-for-1 common stock split on July 1, 2024. Basic earnings per share and diluted earnings per share have been calculated as if this stock split had taken place at the beginning of the fiscal year ended March 31, 2024.

(2) Financial Position

	Total assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent to total assets
As of June 30, 2024	million yen 7,338,004	million yen 2,724,225	million yen 2,575,480	% 35.1
March 31, 2024	7,059,994	2,620,110	2,467,130	34.9

2. Dividends

Record date or period	Dividend per share				
	End-first quarter	End-second quarter	End-third quarter	Fiscal year-end	Annual total
Year ended March 31, 2024	yen —	yen 125.00	yen —	yen 155.00	yen 280.00
Year ending March 31, 2025	—	—	—	—	—
Year ending March 31, 2025 (forecast)	—	50.00	—	50.00	100.00

Notes: 1. No changes were made to the latest release of dividend forecasts.

2. The forecasts for the end-second quarter and fiscal year-end for the fiscal year ending March 31, 2025 are each 50.00 yen, which reflects the 3-for-1 stock split on July 1, 2024. This is equivalent to an annual dividend of 300.00 yen prior to the adjustment for this stock split.

3. Forecast of Consolidated Earnings for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentage figures represent year-on-year changes)

	Profit attributable to owners of the parent		Basic earnings per share
Full year	million yen 350,000	% 5.6	yen 331.56

Notes: 1. No changes were made to the latest release of earnings forecasts.

2. The Company conducted a 3-for-1 common stock split on July 1, 2024. The basic earnings per share forecast for the fiscal year ending March 31, 2025 is adjusted to reflect the stock split.

***Notes**

- (1) Significant changes in scope of consolidations during the period: None
- (2) Changes in accounting policy and changes in accounting estimates:
- 1) Changes in accounting policy required by IFRS: None
 - 2) Changes other than the above 1): None
 - 3) Changes in accounting estimates: None
- (3) Number of issued shares (common stock)
- 1) Number of issued shares at end of period (Treasury shares included):

June 30, 2024:	1,062,169,548 shares
March 31, 2024:	1,062,169,548 shares
 - 2) Number of shares held in treasury at end of period:

June 30, 2024:	6,548,163 shares
March 31, 2024:	6,544,647 shares
 - 3) Average number of shares outstanding during the period:

Three Months ended June 30, 2024:	1,055,623,026 shares
Three Months ended June 30, 2023:	1,055,588,958 shares
- Note: The Company conducted a 3-for-1 common stock split on July 1, 2024. The number of issued shares at end of period, the number of shares held in treasury at end of period and the average number of shares outstanding during the period have been calculated as if this stock split had taken place at the beginning of the fiscal year ended March 31, 2024.

*** Quarterly review status**

The quarterly financial statements in this report have not been reviewed by a certified public accountant or an audit firm.

*** Appropriate use of earnings forecasts and other important information**

1. The above forecasts, which constitute forward-looking statements, are based on information available to the Company as of the date of the release of this document. Actual results may differ materially from the above forecasts due to a range of factors.
2. The Company is scheduled to hold a quarterly earnings briefing for institutional investors and analysts on Wednesday, July 31, 2024. The presentation materials for the earnings briefing will be posted on its website promptly following the earnings announcement.

*This is an abridged translation of the original Japanese document and is provided for informational purposes only. If there are any discrepancies between this and the original, the original Japanese document prevails.

1. Consolidated Results of Operations

(1) Overview of Operating Performance

1) Business Environment

In the first three months of the fiscal year (April 1, 2024 – June 30, 2024), the recovery of the global economy remained weak because of the continuation of high interest rates and other reasons even as signs of a decline in inflation emerged in many countries. There were also elections and other political activities in India, South Africa and other countries. The outlook is still uncertain because of increasing tension between Iran and Israel and other events.

In the U.S., economic growth continued with the support of firm consumer spending even as interest rates remained high. The outlook is still uncertain due to the possibility of interest rates staying high because inflation has stopped falling, an increase in tariffs on imports from China, and other reasons. In Europe, the economy is recovering and the European Central Bank lowered its key interest rate in June for the first time in about five years in response to the decline in the consumer price index. In China, although there are signs of an economic upturn fueled by measures to stimulate domestic demand, the outlook has become even more uncertain because of real estate market weakness, problems with Western countries involving China's excess production capacity, and other reasons. In emerging economies, economic growth is continuing in India but the pace of growth slowed down in many other countries because of soft external demand.

In Japan, the economy recovered at a moderate pace during the first three months as corporate earnings and public-works expenditures remained firm. In addition, wage increases were large just as in 2023. However, the continuing slow increase in prices is holding down consumer spending and the yen has fallen sharply in relation to the U.S. dollar mainly because of the difference between U.S. and Japanese interest rates. As a result, there are concerns that the current upturn may not lead to a broad-based recovery of the Japanese economy.

2) Business Activities by Segment

Effective April 1, 2024, to increase the speed of growth strategy progress, the Toyota Tsusho Group has revised its organizational structure. In addition, the names of business divisions have been changed to more clearly express how they provide value to society and customers based on the missions of these divisions.

(I) Metal+(Plus)

On April 1, 2024, Toyota Tsusho divested part of its Metals Division and transferred the divested business to subsidiary Toyota Steel Center Co., Ltd. for the purpose of making the automotive steel sheet business in Japan more competitive. Concentrating these operations in a single company by moving the divested business to Toyota Steel Center is expected to lead to more growth of the automotive steel sheet business in Japan.

(II) Circular Economy

Toyotsu Sorting Technology Corporation is building a factory in the city of Ako in Hyogo prefecture for the purpose of expanding the horizontal recycling of aluminum window sashes. Production at the factory is expected to begin in August 2025. The new factory will crush and sort discarded aluminum window sashes collected from around the city for the removal of screws and other unwanted items. The sashes are then processed into aluminum that can be reused. Contributing to the recycling of aluminum will enable Toyotsu Sorting Technology Corporation to play an even greater role in helping achieve a circular economy and carbon neutrality.

(III) Supply Chain

In September 2023, Toyota Tsusho, Musashi Seimitsu Industry Co., Ltd. and Delta Electronics, Inc. reached an agreement to establish a jointly owned company called Musashi Delta e-Axle India Private Limited. The new company will manufacture and sell in India electric drive units for two-wheeled vehicles. The procedure for registering the new company was completed in May 2024. In June, a line-off ceremony took place at the company's headquarters. Preparations are under way for starting full-scale production during the fiscal year ending in March 2025. The new company is expected to be a global leader in this market as the number of electric two-wheeled vehicles increases in order to play a role in achieving carbon neutrality.

(IV) Mobility

Toyota Tsusho Manufacturing (Cambodia) Co., Ltd., which assembles motor vehicles, started in May 2024 the semi knock down production of the Hilux pickup truck and Fortuner SUV of Toyota Corporation at its new factory in the Phnom Penh Special Economic Zone. This new activity is expected to make a contribution to progress of the mobility industry in Cambodia. Production of these vehicles will strengthen the mobility value chain, create jobs and give people opportunities to learn new skills. This company looks forward to continuing to use the growth of the mobility industry to support economic and social progress in Cambodia.

(V) Green Infrastructure

To further expand the renewable energy business, in April 2024 Toyota Tsusho made Terras Energy Corporation a wholly owned subsidiary by acquiring 15% of the shares of this company from SoftBank Group Corp. The aim is to make an even greater contribution to achieving carbon neutrality by working with Eurus Energy Holdings Corporation, a Toyota Tsusho subsidiary, to speed up activities for increasing the use of renewable energy.

(VI) Digital Solutions

In April 2024, Toyota Tsusho established the Digital Solutions Division, which consists primarily of operations of the former electronics business. The new division is expected to strengthen the ability to remain at the leading edge of technological innovations and the digital revolution as well as to further expand the solution business involving next-generation mobility and other themes. Encompassing semiconductor, device, software, cloud, DX and GX operations, the new division has the goal of being a leader concerning activities for “creating a kinder future.”

(VII) Lifestyle

Toyota Tsusho has developed LOTUS HEART, Japan’s first compact electrocardiograph machine that incorporates a communication capability to enable the analysis of data received from distant locations. The objective is the faster discovery of atrial fibrillation (AFib), which can cause strokes. The use of this machine in medical institutions throughout Japan is expected to make it possible to treat AFib sooner in order to lower the number of strokes and enable people to live a longer healthy life.

(VIII) Africa

In March 2024, CFAO SAS and Eurus Energy Holdings Corporation, which are wholly owned subsidiaries of Toyota Tsusho, established a jointly owned company called AEOLUS SAS in France for even faster growth of the renewable energy business in Africa. One objective is to use the new company for the development and utilization of renewable energy in a manner that reflects conditions in individual countries. In the future, this company is expected to be a source of solutions using renewable energy, develop new businesses and use other activities to play a role in the green and sustainable growth of economies in Africa.

3) Operating Results

The Toyota Tsusho Group’s consolidated revenue for the first three months of the fiscal year increased 0.7 billion yen (0.0%) year on year to 2,541.4 billion yen, mainly due to an increase in trading volume of automobile production-related products, mainly in North America, and the yen’s depreciation, despite a deterioration in raw material prices.

Consolidated operating profit increased 5.3 billion yen (4.7%) year on year to 119.0 billion yen due to an increase in gross profit, which offset higher selling, general and administrative expenses. Profit for the period (attributable to owners of the parent) increased 3.1 billion yen (3.4%) year on year to 95.8 billion yen, largely due to an increase in operating profit, despite a decrease in the share of profit (loss) from investments accounted for using the equity method caused by the deterioration of raw material prices.

Segment Information

(I) Metal+(Plus)

Profit for the period (attributable to owners of the parent) increased 1.9 billion yen (20.8%) year on year to 11.0 billion yen, largely due to an increase in trading volume of automobile production-related products mainly in North America.

(II) Circular Economy

Profit for the period (attributable to owners of the parent) decreased 5.3 billion yen (29.4%) year on year to 12.7 billion yen, largely due to a deterioration in raw material prices.

(III) Supply Chain

Profit for the period (attributable to owners of the parent) increased 1.1 billion yen (9.0%) year on year to 12.8 billion yen, largely due to an increase in trading volume of automotive parts mainly in North America and Asia/Oceania.

(IV) Mobility

Profit for the period (attributable to owners of the parent) decreased 1.1 billion yen (7.8%) year on year to 13.0 billion yen, largely due to a decrease in overseas automotive sales volume mainly in Europe and Asia/Oceania.

(V) Green Infrastructure

Profit for the period (attributable to owners of the parent) increased 1.5 billion yen (18.0%) year on year to 9.4 billion yen. This increase was largely due to the preferential tax treatment under the renewable energy tax system, despite falling electricity prices in Europe.

(VI) Digital Solutions

Profit for the period (attributable to owners of the parent) increased 0.7 billion yen (10.6%) year on year to 7.4 billion yen, largely due to the impact of a year-earlier one-time loss, despite a decrease in trading volume in the electronics business.

(VII) Lifestyle

Profit for the period (attributable to owners of the parent) increased 2.3 billion yen (64.3%) year on year to 5.9 billion yen, largely due to the impact of a one-time gain in the domestic food business, despite the falling market prices in the South American food business.

(VIII) Africa

Profit for the period (attributable to owners of the parent) increased 1.4 billion yen (8.1%) year on year to 18.6 billion yen, largely due to changes in the model mix, despite a decrease in automotive sales volume.

(2) Consolidated Financial Condition

As of June 30, 2024, consolidated assets totaled 7,338.0 billion yen, a 278.1 billion yen increase from March 31, 2024. The increase is attributable in part to a 123.1 billion yen increase in inventories, a 45.1 billion yen increase in investments accounted for using the equity method, a 41.0 billion yen increase in trade and other receivables, and a 20.7 billion yen increase in property, plant and equipment. Consolidated equity as of June 30, 2024 totaled 2,724.2 billion yen, a 104.1 billion yen increase from March 31, 2024. The increase is attributable in part to an 84.7 billion yen increase in exchange differences on translation of foreign operations and a 46.2 billion yen increase in retained earnings accruing from consolidated profit for the period (attributable to owners of the parent), despite a 26.6 billion yen decrease in financial assets measured at FVTOCI.

(3) Outlook for Fiscal Year Ending March 31, 2025

The consolidated earnings forecast issued on April 26, 2024 remains unchanged.

2. Consolidated Financial Statements

(1) Consolidated Statements of Financial Position

(Unit: Millions of yen)

	As of March 31, 2024	As of June 30, 2024
Assets		
Current assets		
Cash and cash equivalents	878,705	856,977
Trade and other receivables	1,797,818	1,838,804
Other financial assets	108,391	129,369
Inventories	1,203,659	1,326,742
Other current assets	207,998	251,353
Total current assets	4,196,573	4,403,247
Non-current assets		
Investments accounted for using the equity method	353,080	398,108
Other investments	835,601	804,011
Trade and other receivables	51,554	61,204
Other financial assets	68,398	85,634
Property, plant and equipment	1,139,178	1,159,824
Intangible assets	275,042	281,451
Investment property	17,007	16,995
Deferred tax assets	49,823	52,275
Other non-current assets	73,733	75,252
Total non-current assets	2,863,420	2,934,757
Total assets	7,059,994	7,338,004

(Unit: Millions of yen)

	As of March 31, 2024	As of June 30, 2024
Liabilities and equity		
Liabilities		
Current liabilities:		
Trade and other payables	1,643,777	1,719,963
Bonds and borrowings	626,510	674,041
Other financial liabilities	26,928	46,318
Income taxes payable	57,108	47,596
Provisions	8,271	9,396
Other current liabilities	233,012	248,448
Total current liabilities	2,595,607	2,745,765
Non-current liabilities:		
Bonds and borrowings	1,361,558	1,385,238
Trade and other payables	111,982	120,289
Other financial liabilities	9,255	9,709
Retirement benefits liabilities	42,052	43,159
Provisions	75,804	75,581
Deferred tax liabilities	202,353	194,100
Other non-current liabilities	41,270	39,934
Total non-current liabilities	1,844,276	1,868,014
Total liabilities	4,439,884	4,613,779
Equity		
Share capital	64,936	64,936
Capital surplus	43,119	42,263
Treasury shares	(3,774)	(3,786)
Other components of equity	542,830	605,857
Retained earnings	1,820,019	1,866,209
Total equity attributable to owners of the parent	2,467,130	2,575,480
Non-controlling interests	152,979	148,744
Total equity	2,620,110	2,724,225
Total liabilities and equity	7,059,994	7,338,004

(2) Consolidated Statements of Profit or Loss and Comprehensive Income**Consolidated Statements of Profit or Loss**

(Unit: Millions of yen)

	Three Months ended June 30, 2023	Three Months ended June 30, 2024
Revenue		
Sales of goods	2,487,955	2,463,156
Sales of services and others	52,797	78,316
Total revenue	2,540,752	2,541,473
Cost of sales	(2,283,661)	(2,265,798)
Gross profit	257,090	275,674
Selling, general and administrative expenses	(140,488)	(148,043)
Other income (expenses)		
Gain (loss) on sale and disposals of non-current assets, net	508	408
Impairment losses on non-current assets	—	(433)
Other, net	(3,378)	(8,538)
Total other income (expenses)	(2,870)	(8,564)
Operating profit	113,730	119,066
Finance income (costs)		
Interest income	7,729	8,626
Interest expenses	(13,815)	(15,040)
Dividend income	15,114	16,189
Other, net	464	479
Total finance income (costs)	9,492	10,255
Share of profit (loss) of investments accounted for using the equity method	9,564	6,878
Profit before income taxes	132,787	136,200
Income tax expense	(34,965)	(33,699)
Profit for the period	97,822	102,500
Profit for the period attributable to:		
Owners of the parent	92,716	95,829
Non-controlling interests	5,105	6,670
Earnings per share attributable to owners of the parent		
Basic earnings per share (yen)	87.83	90.78
Diluted earnings per share (yen)	—	—

Note: The Company conducted a 3-for-1 common stock split on July 1, 2024. Basic earnings per share and diluted earnings per share have been calculated as if this stock split had taken place at the beginning of the fiscal year ended March 31, 2024.

Consolidated Statements of Comprehensive Income

(Unit: Millions of yen)

	Three Months ended June 30, 2023	Three Months ended June 30, 2024
Profit for the period	97,822	102,500
Other comprehensive income		
Items that will not be reclassified to profit or loss:		
Remeasurements of defined benefit pension plans	23	75
Financial assets measured at fair value through other comprehensive income	64,788	(22,298)
Share of other comprehensive income of investments accounted for using the equity method	586	869
Items that may be reclassified to profit or loss:		
Cash flow hedges	(197)	5,399
Exchange differences on translation of foreign operations	77,025	85,438
Share of other comprehensive income of investments accounted for using the equity method	3,282	6,224
Other comprehensive income for the period, net of tax	145,509	75,708
Total comprehensive income for the period	243,331	178,209
Total comprehensive income for the period attributable to:		
Owners of the parent	230,376	164,221
Non-controlling interests	12,954	13,988

(3) Consolidated Statements of Changes in Equity

Three Months ended June 30, 2023 (April 1, 2023 to June 30, 2023)

(Unit: Millions of yen)

	Total equity attributable to owners of the parent								
	Share capital	Capital surplus	Treasury shares	Other components of equity					Total
				Remeasurements of defined benefit pension plans	Financial assets measured at FVTOCI*	Cash flow hedges	Exchange differences on translation of foreign operations		
Balance at the beginning of the period	64,936	43,812	(3,750)	—	276,191	17,135	(10,613)	282,714	
Profit for the period									
Other comprehensive income									
Remeasurements of defined benefit pension plans				86				86	
Financial assets measured at FVTOCI*					65,391			65,391	
Cash flow hedges						(599)		(599)	
Exchange differences on translation of foreign operations							72,780	72,780	
Total comprehensive income for the period	—	—	—	86	65,391	(599)	72,780	137,659	
Dividends									
Acquisition (disposal) of treasury shares			(9)						
Acquisition (disposal) of non-controlling interests		(34)							
Reclassification to retained earnings				(86)	171			84	
Other		(4)							
Total transactions with owners	—	(39)	(9)	(86)	171	—	—	84	
Balance at the end of the period	64,936	43,773	(3,760)	—	341,754	16,536	62,166	420,458	

	Total equity attributable to owners of the parent		Non-controlling interests	Total equity
	Retained earnings	Total		
Balance at the beginning of the period	1,526,615	1,914,327	154,201	2,068,529
Profit for the period	92,716	92,716	5,105	97,822
Other comprehensive income				
Remeasurements of defined benefit pension plans		86	0	86
Financial assets measured at FVTOCI*		65,391	(80)	65,311
Cash flow hedges		(599)	(204)	(803)
Exchange differences on translation of foreign operations		72,780	8,133	80,914
Total comprehensive income for the period	92,716	230,376	12,954	243,331
Dividends	(37,320)	(37,320)	(8,639)	(45,960)
Acquisition (disposal) of treasury shares		(9)		(9)
Acquisition (disposal) of non-controlling interests		(34)	438	403
Reclassification to retained earnings	(84)	—		—
Other	(373)	(378)	(1,736)	(2,114)
Total transactions with owners	(37,778)	(37,742)	(9,938)	(47,680)
Balance at the end of the period	1,581,553	2,106,961	157,218	2,264,179

* "Financial assets measured at FVTOCI" represents "Financial assets measured at fair value through other comprehensive income."

Three Months ended June 30, 2024 (April 1, 2024 to June 30, 2024)

(Unit: Millions of yen)

	Total equity attributable to owners of the parent								
	Share capital	Capital surplus	Treasury shares	Other components of equity					Total
				Remeasurements of defined benefit pension plans	Financial assets measured at FVTOCI*	Cash flow hedges	Exchange differences on translation of foreign operations		
Balance at the beginning of the period	64,936	43,119	(3,774)	—	414,642	21,346	106,841	542,830	
Profit for the period									
Other comprehensive income									
Remeasurements of defined benefit pension plans				355				355	
Financial assets measured at FVTOCI*					(21,580)			(21,580)	
Cash flow hedges						4,885		4,885	
Exchange differences on translation of foreign operations							84,730	84,730	
Total comprehensive income for the period	—	—	—	355	(21,580)	4,885	84,730	68,391	
Dividends									
Acquisition (disposal) of treasury shares		0	(11)						
Acquisition (disposal) of non-controlling interests		(856)							
Reclassification to retained earnings				(355)	(5,008)			(5,364)	
Other									
Total transactions with owners	—	(855)	(11)	(355)	(5,008)	—	—	(5,364)	
Balance at the end of the period	64,936	42,263	(3,786)	—	388,053	26,231	191,571	605,857	

	Total equity attributable to owners of the parent		Non-controlling interests	Total equity
	Retained earnings	Total		
Balance at the beginning of the period	1,820,019	2,467,130	152,979	2,620,110
Profit for the period	95,829	95,829	6,670	102,500
Other comprehensive income				
Remeasurements of defined benefit pension plans		355	11	367
Financial assets measured at FVTOCI*		(21,580)	(140)	(21,721)
Cash flow hedges		4,885	(49)	4,835
Exchange differences on translation of foreign operations		84,730	7,496	92,227
Total comprehensive income for the period	95,829	164,221	13,988	178,209
Dividends	(54,573)	(54,573)	(9,257)	(63,831)
Acquisition (disposal) of treasury shares		(11)		(11)
Acquisition (disposal) of non-controlling interests		(856)	(9,271)	(10,127)
Reclassification to retained earnings	5,364	—		—
Other	(430)	(430)	306	(123)
Total transactions with owners	(49,639)	(55,871)	(18,222)	(74,094)
Balance at the end of the period	1,866,209	2,575,480	148,744	2,724,225

* "Financial assets measured at FVTOCI" represents "Financial assets measured at fair value through other comprehensive income."

(4) Consolidated Statements of Cash Flows

(Unit: Millions of yen)

	Three Months ended June 30, 2023	Three Months ended June 30, 2024
Cash flows from operating activities		
Profit before income taxes	132,787	136,200
Depreciation and amortization	32,356	37,733
Impairment losses on non-current assets	—	433
Finance costs (income)	(9,492)	(10,255)
Share of (profit) loss of investments accounted for using the equity method	(9,564)	(6,878)
(Gain) loss on sale and disposals of non-current assets, net	(508)	(408)
(Increase) decrease in trade and other receivables	8,739	6,958
(Increase) decrease in inventories	(32,288)	(91,127)
Increase (decrease) in trade and other payables	(5,692)	56,348
Other	1,432	(18,583)
Subtotal	117,770	110,420
Interest received	6,560	7,363
Dividends received	20,191	21,165
Interest paid	(11,155)	(12,335)
Income taxes paid	(41,163)	(47,199)
Net cash provided by operating activities	92,202	79,414
Cash flows from investing activities		
(Increase) decrease in time deposits	957	(4,006)
Purchase of property, plant and equipment	(44,460)	(38,347)
Proceeds from sale of property, plant and equipment	4,409	2,034
Purchase of intangible assets	(4,826)	(4,283)
Proceeds from sale of intangible assets	152	27
Purchase of investment property	—	(49)
Proceeds from sale of investment property	114	—
Purchase of investments	(3,043)	(25,672)
Proceeds from sale of investments	1,401	2,352
Proceeds from (payment for) acquisition of subsidiary	(92,071)	(17,974)
Proceeds from (payment for) sale of subsidiary	(94)	(1,336)
Payments of loans receivable	(649)	(5,703)
Collection of loans receivable	2,570	4,891
Subsidy income	6,021	914
Other	(78)	2,363
Net cash used in investing activities	(129,596)	(84,792)

(Unit: Millions of yen)

	Three Months ended June 30, 2023	Three Months ended June 30, 2024
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	21,138	47,277
Proceeds from long-term borrowings	66,424	29,587
Repayment of long-term borrowings	(17,471)	(37,620)
Proceeds from issuance of bonds	40,000	—
Redemption of bonds	—	(10,000)
Purchase of treasury shares	(9)	(12)
Dividends paid	(37,320)	(54,573)
Dividends paid to non-controlling interests	(8,639)	(9,257)
Proceeds from non-controlling interests	24	137
Payments for acquisition of subsidiaries' interest from non-controlling interests	(1,599)	(0)
Other	(7,542)	(8,742)
Net cash provided by (used in) financing activities	55,003	(43,204)
Net increase (decrease) in cash and cash equivalents	17,610	(48,582)
Cash and cash equivalents at the beginning of the year	771,613	878,705
Effect of exchange rate changes on cash and cash equivalents	32,684	26,853
Cash and cash equivalents at the end of the period	821,908	856,977

(5) Notes on the Consolidated Financial Statements

(Notes on the Going-concern Assumption)

Not applicable

(Segment Information)

Three Months ended June 30, 2023 (April 1, 2023 to June 30, 2023)

(Unit: Millions of yen)

	Reportable segment					
	Metal+(Plus)	Circular Economy	Supply Chain	Mobility	Green Infrastructure	Digital Solutions
Revenue						
External	482,237	428,231	302,249	238,434	183,802	303,448
Inter-segment	1,824	2,250	8,846	1,962	564	166
Total	484,061	430,482	311,095	240,397	184,367	303,615
Gross profit	23,441	30,041	27,264	37,976	24,969	28,527
Profit for the period attributable to owners of the parent	9,105	18,012	11,794	14,169	7,994	6,718
Segment assets	864,265	1,004,568	599,501	465,971	1,209,901	565,845

	Reportable segment			Other *1	Adjustments *2	Consolidated
	Lifestyle	Africa	Total			
Revenue						
External	224,198	376,039	2,538,642	2,109	—	2,540,752
Inter-segment	445	21	16,081	1,049	(17,131)	—
Total	224,643	376,060	2,554,724	3,159	(17,131)	2,540,752
Gross profit	15,512	70,981	258,715	178	(1,803)	257,090
Profit for the period attributable to owners of the parent	3,601	17,258	88,654	4,091	(29)	92,716
Segment assets	388,719	960,672	6,059,443	1,344,789	(429,796)	6,974,437

Three Months ended June 30, 2024 (April 1, 2024 to June 30, 2024)

(Unit: Millions of yen)

	Reportable segment					
	Metal+(Plus)	Circular Economy	Supply Chain	Mobility	Green Infrastructure	Digital Solutions
Revenue						
External	485,656	440,153	308,068	251,532	183,082	336,621
Inter-segment	1,129	2,111	9,164	827	861	734
Total	486,785	442,265	317,232	252,360	183,944	337,355
Gross profit	26,135	28,813	30,703	39,440	25,448	31,502
Profit for the period attributable to owners of the parent	11,001	12,724	12,854	13,066	9,431	7,429
Segment assets	850,763	959,316	646,743	569,022	1,198,075	626,153

	Reportable segment			Other *1	Adjustments *2	Consolidated
	Lifestyle	Africa	Total			
Revenue						
External	137,945	398,077	2,541,138	334	—	2,541,473
Inter-segment	151	5	14,985	1,731	(16,717)	—
Total	138,096	398,082	2,556,124	2,066	(16,717)	2,541,473
Gross profit	15,435	80,277	277,757	74	(2,157)	275,674
Profit for the period attributable to owners of the parent	5,917	18,649	91,075	4,631	123	95,829
Segment assets	381,487	1,034,629	6,266,192	1,486,071	(414,259)	7,338,004

- Notes:
1. "Other" comprises businesses that are not included in reportable segments including functional services which provide operation support to the whole Group. In addition, this column includes profit/loss that is not classified into a specific reportable segment.
 2. Figures in "Adjustments" represent the amounts of inter-segment transactions.
 3. Prices in inter-segment transactions are decided based on negotiation on an individual basis.
 4. External revenue of the Africa segment comprises revenues from contracts with customers mainly in the mobility business (sales of new vehicles, after-sales services, production assistance and other related activities), followed by the healthcare business (manufacturing, wholesaling and retailing of pharmaceuticals, and other related activities). Each product and service in the Africa segment is managed and controlled independently from similar products and businesses in other reportable segments.
 5. Effective April 1, 2024, to increase the speed of growth strategy progress, the Toyota Tsusho Group has revised its organizational structure. In addition, the names of business divisions have been changed to more clearly express how they provide value to society and customers based on the missions of these divisions.