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June 21, 2018

Stock ticker: 8015

Ichiro Kashitani, President&CEO

Toyota Tsusho Corporation

9-8 Meieki 4-chome, Nakamura-ku, Nagoya

## **Results of 97th Ordinary General Meeting of Shareholders**

Dear Shareholders:

The following is a summary of the matters reported and proposals voted on at our 97th Ordinary General Meeting of Shareholders, held today.

### **Matters Reported**

- (1) The business report and consolidated financial statements for the Company's 97th fiscal year (April 1, 2017 – March 31, 2018) and reports from the independent auditors and the Company's Audit & Supervisory Board on the results of their audits of the consolidated financial statements for the 97th fiscal year

The content of the business report, content of consolidated financial statements, and audit results were reported to shareholders.

- (2) Non-consolidated financial statements for the Company's 97th fiscal year (April 1, 2017 – March 31, 2018)

The content of the non-consolidated financial statements was reported to shareholders.

### **Proposals Voted On**

#### **Item 1: Appropriation of retained earnings**

Shareholders approved the proposed year-end dividend of ¥49 per share. This brings the Company's annual dividend (including the interim dividend) to ¥94 per share.

Shareholders approved the proposed the Company plan to draw down.

#### **Item 2: Election of twelve (12) directors**

Shareholders approved the proposed election of each of the Company's twelve (12)

nominees for the position of director: Jun Karube, Ichiro Kashitani, Kuniaki Yamagiwa, Soichiro Matsudaira, Yuichi Oi, Yasuhiro Nagai, Hiroshi Tominaga, Hideyuki Iwamoto, Yoriko Kawaguchi, Kumi Fujisawa, Kunihiro Koumoto, and Didier Leroy. They assumed their respective offices.

Yoriko Kawaguchi, Kumi Fujisawa, Kunihiro Koumoto, and Didier Leroy are outside directors as stipulated in Article 2, Item 15 of the Companies Act.

**Item 3: Election of four (4) Audit & Supervisory Board Members**

Shareholders approved the proposed election of each of the Company's four (4) nominees for the position of Audit & Supervisory Board Members: Shuhei Toyoda, Yasushi Shiozaki, Kazuo Yuhara, and Kazunori Tajima. They assumed their respective offices.

Shuhei Toyoda and Kazunori Tajima are outside Audit & Supervisory Board members as stipulated in Article 2, Item 16 of the Companies Act.

**Item 4: Payment of director bonuses**

Shareholders approved the proposed to pay a total of ¥366,500,000 in bonuses for 9 of the 12 Directors, excluding 3 Outside Directors.

At the Board of Director's meeting held upon the close of the General Meeting of Shareholders, the five (5) directors, Chairman of the Board Jun Karube, President & CEO Ichiro Kashitani, and Members of the Board, Kuniaki Yamagiwa, Soichiro Matsudaira and Yuichi Oi, were elected as representative directors and assumed their respective offices.

At an Audit & Supervisory Board meeting, Yasushi Shiozaki and Kazuo Yuhara were elected as a full-time Audit & Supervisory Board members and assumed their respective offices.

The Company's new director and executive team is as follows:

**Member of the Board and Audit & Supervisory Board Members**

Chairman of the Board	Jun Karube
Member of the Board, President & CEO	Ichiro Kashitani
Member of the Board	Kuniaki Yamagiwa
Member of the Board	Soichiro Matsudaira
Member of the Board	Yuichi Oi
Member of the Board	Yasuhiro Nagai
Member of the Board	Hiroshi Tominaga
Member of the Board	Hideyuki Iwamoto
Member of the Board	Yoriko Kawaguchi
Member of the Board	Kumi Fujisawa
Member of the Board	Kunihito Koumoto
Member of the Board	Didier Leroy
Full-time Audit & Supervisory Board Member	Yasushi Shiozaki
Full-time Audit & Supervisory Board Member	Kazuo Yuhara
Audit & Supervisory Board Member	Shuhei Toyoda
Audit & Supervisory Board Member	Kazunori Tajima
Audit & Supervisory Board Member	Yuichiro Kuwano

Notes:

1. Member of the Board: Yoriko Kawaguchi, Kumi Fujisawa, Kunihito Koumoto and Didier Leroy are outside Members of the Board.
2. Audit & Supervisory Board Members: Shuhei Toyoda, Kazunori Tajima, and Yuichiro Kuwano are outside Audit & Supervisory Board members.

## Executive Officers

*President & CEO	Ichiro Kashitani
*Executive Vice President	Kuniaki Yamagiwa
*Executive Vice President	Soichiro Matsudaira
*Executive Vice President	Yuichi Oi
Senior Managing Executive Officer	Yoshiki Miura
Senior Managing Executive Officer	Hideki Yanase
Senior Managing Executive Officer	Toshiro Hidaka
Senior Managing Executive Officer	Minoru Murata
Senior Managing Executive Officer	Richard Bielle
Senior Managing Executive Officer	Takahiro Kondo
Managing Executive Officer	Shizuka Hayashi
Managing Executive Officer	Takeshi Matsushita
Managing Executive Officer	Kiyoyoshi Oba
Managing Executive Officer	Yoshihiro Inoue
Managing Executive Officer	Mitsuhiro Tsubakimoto
Managing Executive Officer	Jun Eyama
*Managing Executive Officer	Yasuhiro Nagai
*Managing Executive Officer	Hiroshi Tominaga
*Managing Executive Officer	Hiroyuki Iwamoto
Managing Executive Officer	Masato Yamanami
Managing Executive Officer	Toshio Araki
Executive Officer	Hiroshi Tasaka
Executive Officer	Masanori Kondo
Executive Officer	Satoshi Suzuki
Executive Officer	Motoya Hayata
Executive Officer	Naoji Saito
Executive Officer	Naoyuki Hata
Executive Officer	Hideyuki Inazumi
Executive Officer	Atsushi Aoki
Executive Officer	Haruyuki Hattori
Executive Officer	Tetsuya Kamiya
Executive Officer	Shigeki Maeda
Executive Officer	Akihiro Sago
Executive Officer	Kazuyuki Urata
Executive Officer	Yasuhiro Kakihara
Executive Officer	Hiroki Nakayama
Executive Officer	Hiroshi Yonenaga
Executive Officer	Shiro Irikawa
Executive Officer	Mamoru Akiyama
Executive Officer	Tatsuya Watanuki
Executive Officer	Tetsuya Ezumi
Executive Officer	Yuichi Kanazawa
Executive Officer	Michael Lavender
Executive Officer	Kosuke Kunihiro
Executive Officer	Shigeru Harada
Executive Officer	Akio Hamada
Executive Officer	Koji Minami

Note (\*): There are holding the posts of a director concurrently.